

# Request for Proposal AccelerateMS Contract for Workforce Technical Training Solutions

## **Background**

The Office of Workforce Development, known commonly as Accelerate Mississippi (AccelerateMS), seeks proposals from qualified workforce development solution providers to implement a comprehensive talent development and skills training initiative. This initiative is designed to meet the growing demands of Mississippi's advanced manufacturing sector and address critical workforce shortages.

AccelerateMS, in partnership with industry and educational institutions, intends to deploy scalable, competency-based training and certification solutions that empower learners and provide employers with a more robust pipeline of skilled talent. The ideal partner will offer a proven system of flexible learning tools, assessments, and data reporting capabilities tailored to high schools, community colleges, and employers.

## **Scope of Work**

The selected provider will collaborate with AccelerateMS to deliver the following services:

## 1. Subscription-Based Learning and Certification Tools

- Provide access to a library of online, industry-driven manufacturing courses aligned with national certifications and competencies.
- Support flexible access for both individual learners and institution-based training programs.
- Incorporate features for individualized education paths based on learner skills and career goals.

#### 2. Workforce Talent Development and Consulting

- Offer tailored consulting to support employer engagement, training implementation, and workforce pipeline strategy development.
- Include project management support to align training delivery with organizational workforce goals.
- Help develop internal trainers and onboarding processes for Mississippi manufacturers.

#### 3. Assessments and Data Reporting

- Deliver pre- and post-assessments to evaluate student readiness and learning outcomes.
- Provide dashboards and reporting tools that track progress and generate insights for continuous program improvement.
- Enable integration with existing Mississippi educational or workforce data systems where applicable.

#### 4. Academic Partnerships

• Partner with high schools and community colleges to deliver aligned coursework and stackable credentials that meet employer needs.



• Support curriculum mapping and integration with Career and Technical Education (CTE) and dualenrollment programs.

#### 5. Future-State Collaboration

• Propose pathways for deeper strategic partnership, including joint innovation projects, capacity building for faculty and career coaches, and long-term scalability across ecosystems.

## **Deliverables**

- a. A detailed implementation plan with deliverables and key milestones for the statewide deployment of training systems.
- b. Access to learning platform licenses, assessments, dashboards, and certification support tools.
- c. Reporting capabilities summarizing program usage, outcomes, and stakeholder feedback.
- d. A professional development plan for educators and workforce staff participating in program delivery.
- e. Optional presentations and strategy sessions with Mississippi employers, educators, and workforce leaders to promote uptake and alignment.

### **AMOUNT**

It is anticipated that the amount of the contract shall not exceed \$800,000 annually, unless agreed and approved in writing by the State Workforce Investment Board.

#### **TIMELINE**

The timeline of this contract will be from the date of signature by all parties through **June 30, 2026**, with potential for renewal based on performance and demand.

# RESPONSE REQUIREMENTS

Interested firms must submit a proposal including:

- A company profile, highlighting relevant experience and qualifications.
- Detailed descriptions of services, platforms, and certification frameworks proposed.
- Examples of similar implementations, especially in partnership with public entities or manufacturing ecosystems.



- Budget proposal and pricing model.
- Team structure, roles, and relevant experience of key staff.

**RESPONSE:** Please provide a detailed summary of staff expertise related to the items described above, proposed work to be completed, and proposed budget for the scope of work. **Responses must be emailed to info@acceleratems.org on later than 12:00 noon CT on Sunday, May 25, 2025.**